

Why top businesses are choosing **SMART MONITORING**



Pioneering Hygiene Technologies **SINCE 1992**

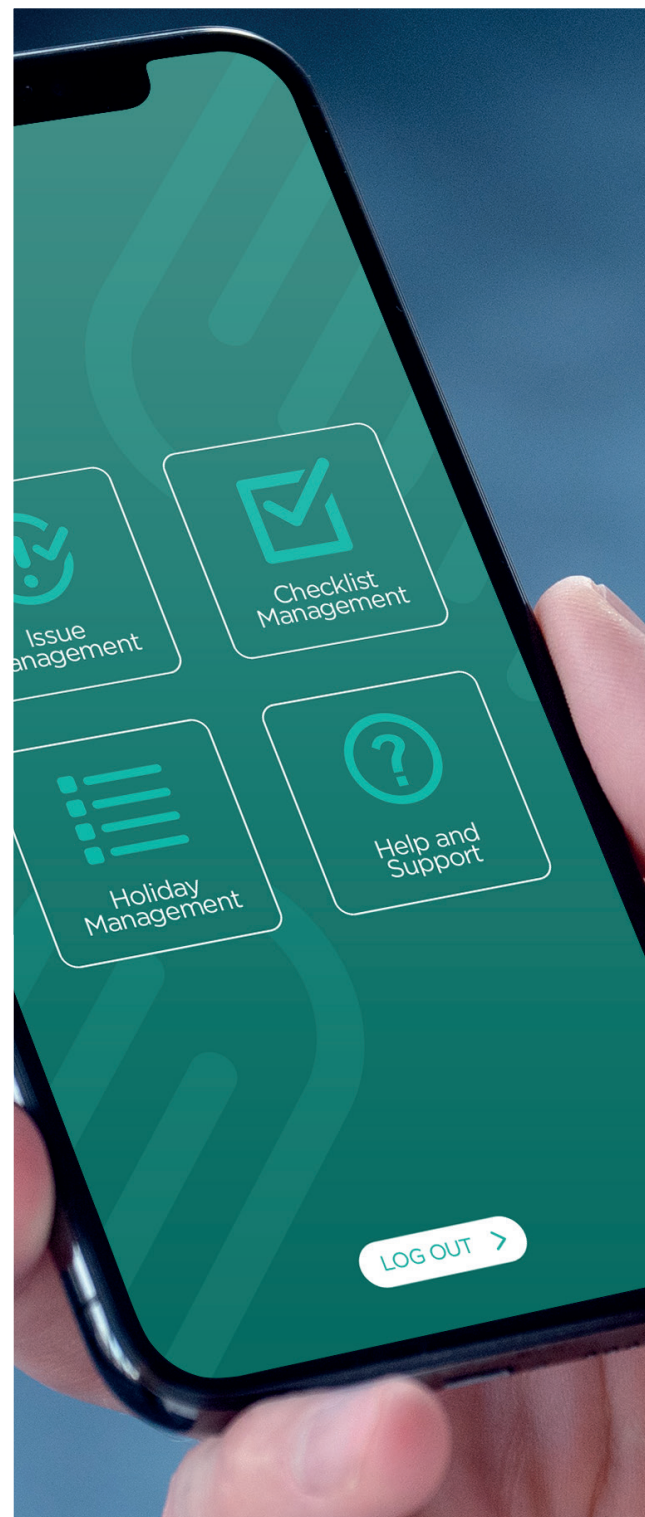
For 30 years, Grange Europe Ltd have been innovating, designing and manufacturing facilities and washroom hygiene management monitors. Our digital products make cleaning teams more efficient and effective, thus saving you time and money, by ensuring your team are where they need to be when required.

Over the past three decades, we have attended an extensive number of meetings with our clients, which has allowed us to truly understand what is required; both in terms of tailoring our innovative products to their businesses, and additional important aspects, such as a customer support and ease of set up and use.

Due to our extensive experience in the industry, we fully understand:

Decades of Experience and Expertise

- > We know what does and doesn't work, and the reasons why.
- > We ensure we keep our products user friendly.
- > We get the best from cleaning teams by making them more responsible, efficient and effective.



Our CLIENTS

As a result of our vast knowledge, understanding and experience, we have helped countless businesses improve their hygiene compliance and receive valuable user feedback for nearly 30 years.

Such companies, both large and small, include the U.S. Embassy, the Houses of Parliament, Oslo Airport, Mitie, NHS hospitals. Just as they have, you too could take advantage of the benefits and financial savings our monitors offer businesses.



UNITED STATES
OF AMERICA
EMBASSY



OSLO
AIRPORT



PERFECT
for...



Cafes and
Restaurants



Hotels, Spas
and Cruise
Ships



Airports and
Stations



Shops and
Retail Outlets

Why top businesses are choosing **SMART MONITORING**

Solutional technologies are continuing to rapidly advance as new societal challenges emerge and digital adoption grows stronger. In the world of business, smart technology is being used to improve agility, security, and communication, such as enhancing workforce performance or transforming operational practices. Many industry giants have taken it one step further: using smart tech to elevate their facilities. In fact, research has shown that 62% of companies will increase their investment in smart buildings technology in the coming year. So, with potential for improving hygiene standards, enhancing brand image, reducing operational costs and achieving sustainability goals, what are you waiting for?

The Problem with Old-school Monitoring

While the top companies have caught onto smart monitoring systems to replace the unsightly use of pen and paper to track facility maintenance, many other successful businesses are being tarnished by their continued use of such antiquated hygiene practices.

As well as making reputable businesses appear substandard, long feedback forms can discourage customers from voicing their (dis)satisfaction and any concerns they may have, which is a terrible loss of invaluable data.

How Smart Tech in Facilities Can Improve Your Business

Sustainability, efficiency, hygiene and customer experience are key interests to businesses and their facilities management teams in this day and age. Whether used in washrooms or in areas of high footfall, investing in smart technologies will provide you access to data that can inform the transformation of service and procedures, while reducing the company's environmental impact.

Date: _____

TOILET CLEANING CHECKLIST

Time	6 AM	7	8	9	10	11	12	1 PM	2	3	4	5
Mirror Cleaned												
Washstand Clean												
Refill Soap												
Empty Trash												
Refill Paper Towels												
Floor Cleaned												
Refill Toilet Papers												
Toilet Seat Cleaned												

Remarks: _____

Supervisor: _____



The 'Smart' BENEFITS

Whether they measure footfall, hygiene standards or customer feedback, Smart Monitors for your facilities and washrooms will have a significant return on investment and countless other benefits for your brand and business.

1. Save Costs

Smart technology provides cleaning teams with real-time information regarding what tasks or areas require attention. As a result, the team becomes more effective and responsive, which will save you money on time and manpower.

2. Improve Your Visitors' Experiences

All Smart Monitors provide a better overall experience for your visitors, as the facilities will be better attended to and there is a clear sense of good hygiene practice. Moreover, feedback monitors allow visitors to act as your eyes and ears by reporting any issues they notice. Consequently, they allow users to be heard and reassured that you care about maintaining exceptional hygiene conditions.

3. Quick Resolution of Issues

Our devices allow all facility users to report issues in real time and management are immediately notified so they can send in maintenance without delay, thereby avoiding further disgruntled visitors.

4. Better Operational Insights

Real-time data gives you access to insights which can support effective planning and informed decision making. The data can be easily accessed on your smartphone or tablet via our online portal, and can even be integrated into your own in-house systems. When the data is utilised by your team, it can be the driving force for success as it improves productivity, efficiency, waste minimisation and performance, while saving costs.

5. Meet Sustainability Goals

Smart technology can help you to achieve your sustainability goals, as digital systems allow you to match resource distribution and replenishment to footfall and eliminate needless paper waste for logging cleaning attendance and completed maintenance tasks.

In a competitive business environment, using smart technology, which can improve customer experience, reputation and sustainability, can be the competitive advantage that sets your company apart. Hence, it isn't a question of whether you should invest in digital hygiene monitors, but whether you can afford not to.



The future of washroom management

The future of efficient facilities management is Hygiene360; a revolution in washroom and cleaning management, providing the perfect self-auditing and compliance system for your business.



Countdown

Countdown to the next due cleaning time.



Shift Management

Set up shift structure, including breaks.



Footfall Counting

See when your busiest periods are so you can better allocate your resources.



Real Time Alerts

So you are always aware when action is required.



Dynamic Routelist

Sends your cleaners to the next location requiring attention.



Feedback

Customers can leave specific feedback by pressing the options.



Maintenance

Allow cleaning teams to report issues directly to the maintenance team.



Checklist

So you can ensure that all tasks have been completed.



The Hygiene360 lite offers the flexibility of our traditional Hygiene Monitors, with the added benefit of an online portal for data and configuration management.

- > Contactless Smart Cards
- > Customer Feedback
- > Convenient Technology
- > Easy Installation
- > Footfall Counting
- > Fully Customisable



Full circle management from your phone

Hygiene360 Smart is a revolution in washroom and cleaning management, providing the perfect self auditing and compliance system for your business.

By simply scanning your Hygiene Monitor with your phone, you can access all of the Hygiene 360 features at your fingertips.

- > Countdown
- > Maintenance
- > Checklist
- > 24/7 feedback
- > Real time information



For those who really care

Our traditional Hygiene Monitors are as popular as ever. With no need to connect to a network and their simple battery operation, they are perfect for every environment.

Installing a Hygiene Monitor in your premises will help you to manage your cleaning regime through a visual countdown to the next due cleaning time.

- > A public display of your commitment to cleanliness and hygiene.
- > Simple magnet reset and outright purchase options make our Hygiene Monitors a cost effective way to improve hygiene compliance.



Helping your business to be **MORE SUSTAINABLE**

By implementing our digital monitors, there are so many benefits for the planet and your business:



Reduce needless paper waste for cleaning logbooks by accessing information and audited data in a secure digital portal.



Identify under-utilised areas that require less frequent resource replenishment.



Significantly improve response time to urgent issues, such as uncleanness, overflowing taps or flooded toilets.



Improve reputation and CSR by being visibly sustainable to staff and customers.



Sustainability doesn't have to **BE DIFFICULT**

It is often easier said than done when it comes to employing sustainable practices in your business; a lot of the time, methods that require significant expense or effort have no immediate result or aren't visible to customers. But, you don't need to tear your business to the ground and start again to be more sustainable: as the easiest way to become more sustainable in a way that is visible, cost-effective and facilitative, digitalising your facilities is the smart solution.

Smart technology, such as our hygiene monitors, makes it easy to identify areas in your premises that are under-utilised and where resources are depleted. Without this information, cleaning staff must check each area at scheduled intervals, despite areas of high footfall requiring more regular checks and areas with little to no footfall needing fewer. When staff attend low-traffic areas too often, they may replenish resources before they have been fully consumed. Therefore, hygiene and feedback monitors can help your team to attend areas and/or replace resources only when footfall and area usage data indicates it to be necessary.

Smart tech can also help to reduce your company's paper waste by digitalising all monitoring and log books. Moreover, the need for self-auditing is eliminated, as all the data collected is stored in our secure portal for when you need it.

The Sustainable Customer Experience

In an increasingly eco-minded society, the majority of customers and, indeed, employees, consider sustainability to be important when considering shopping or working with a brand. Therefore, it is possible that both will form an opinion of a business based on how well their facilities appear to support the brand's commitment to sustainability. For example, a digitalised washroom monitor for logging cleaning attendance will be more favourable than sheets of wasted paper hanging from a clipboard.

Smart technology makes sustainability simple. So, while improving your reputation, profit margin and competitive advantage, show your customers and staff that your brand is contributing positively to climate action by investing in digital monitors for your facilities.



Data-driven Customer Feedback **TAILORED TO YOU**

Whether you want to understand the customer experience you provide or seek a more streamlined and sustainable cleaning routine, we have groundbreaking Smart Monitors that can collect all the audited data and feedback you could need to achieve your goals.

What's more, if they don't already, we are always open to working with you to tailor our monitors to your business' exact requirements.



Learn from **YOUR UNHAPPY CUSTOMERS**



Are people less patient? Or are standards slipping and so customers are feeling frustrated? Perhaps it's time to invite your staff and customers to have their say with real-time 24/7 Feedback.

These monitors offer not only the choice of faces, but also gain a clear understanding of why they have given such feedback.

By listening to your customers, you can:

- > Build on the positive feedback about your facilities.
- > Understand how to improve from criticisms.
- > Improve your services and business.
- > Make your business more effective and efficient.



"Your most unhappy customers are your greatest source of learning."

BILL GATES

**FEEDBACK IS CRUCIAL TO EVERY INDUSTRY.
ARE YOU LISTENING TO YOUR CUSTOMERS YET?**

> Hotels > Airports > Cruise Ships > Offices > Cinemas > Health Clubs

Not just simply the good, fair or ugly – we get a true picture as to what it is the customers do and don't like.

Introducing our kiosk-based system for feedback surveys. Dig deep and understand your customers better, because knowing what they do and do not like allows you to react accordingly.

Our kiosk stand draws great attention to the feedback unit which allows your customers to leave feedback through a fully customisable survey.

- > Custom designed Kiosk stand
- > Real-time data portal
- > Easy to use
- > Simply switch on and we will do the rest



Understand your footfall and customers in real-time, 365 days a year.

If you need to track footfall, our simple and easy-to-use solution could be exactly what you are looking for.

- > Footfall247 can alert you when footfall reaches a critical level.
- > Simply connect via WiFi or mobile network.
- > Track footfall data over time with our real-time data portal.



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Dont' know what you require?
Our specification guide can help direct you to the right model.

✓ Included ✓ Optional Extra

	Professional	Professional Plus	Hygiene360 Lite	Hygiene360 Smart	Hygiene360 Ultima	Feedback 247	Footfall 247
COUNT UP / DOWN	✓	✓	✓	✓	✓		
VISUAL MESSAGE	✓	✓	✓	✓	✓		
CUSTOM BRANDING	✓	✓	✓	✓	✓	✓	
RECORDS CLEANER ATTENDANCE		✓	✓	✓	✓		
TASKS LIST				✓	✓		
TASKS COMPLETED				✓	✓		
ISSUES RAISED				✓	✓		
FOOTFALL COUNTING		✓	✓		✓		✓
CUSTOMER FEEDBACK		✓	✓	✓	✓	✓	
DYNAMIC ROUTE LIST					✓		
SHIFT MANAGEMENT					✓		
MAINTENANCE ISSUES				✓	✓		
REAL TIME ALERTS	✓	✓	✓	✓	✓		
BATTERY OPERATED	✓	✓	✓				
MAINS POWER / MAINS OPTION		✓			✓	✓	✓
SMART CARDS & READER / WRITER							
INTERNET ENABLED - WIFI REQUIRED				✓	✓	✓	✓
SIM ENABLED			✓				✓
SMART PHONE ONLINE APP				✓			
WE RECOMMEND LAPTOP PRE-LOADED WITH PROGRAMME		✓					
WE CAN SUPPLY PRE-LOADED SMART PHONE				✓			✓
RENTAL / LICENSING AGREEMENT			✓	✓	✓	✓	✓
ABILITY TO ADD ON-SCREEN ADVERTISING					✓	✓	
ONLINE PORTAL ACCESS				✓	✓	✓	✓
OUTRIGHT PURCHASE	✓	✓					
DUE TO NECESSARY SITE SURVEY & INSTALLATION MIN ORDER OF					6		
EASY INSTALL (NO DRILLING REQUIRED)	✓	✓	✓	✓	✓	✓	✓



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